

Curriculum Vitae

ANDREW H. HALES

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ACADEMIC POSITIONS

Assistant Professor (2020 - Current)

Department of Psychology
University of Mississippi

Post-Doctoral Researcher (2017 - 2020)

Frank Batten School of Public Policy and Leadership
University of Virginia

EDUCATION

PhD, Social Psychology (2017)

Purdue University, West Lafayette, IN

Advisor: Kipling Williams

Dissertation: *The Preemptive presentation technique: Getting your foot in the door without making a request*

M.S., Social Psychology (2014)

Purdue University, West Lafayette, IN

Advisor: Kipling Williams

Thesis: *Ostracism and interest in extreme groups*

B.A., Psychology and Sociology (2011)

University of Nevada, Reno

RESEARCH

RESEARCH INTERESTS

Social Ostracism: Precipitating factors, consequences, and coping strategies

Decision-Making: Strategies that people employ when improving things

Replicability: Best research practices

PUBLICATIONS

- Hales, A. H., McIntyre, M. M., Rudert, S. C., Williams, K. D. & Thomas, H. (2020). Ostracized and observed: The presence of an audience effects the experience of being excluded. *Self and Identity*. Advance online publication. <https://doi.org/10.1080/15298868.2020.1807403>
- Sprunger, J. G., Hales, A. H., Maloney, M., Williams, K. D., & Eckhardt, C. I. (2020). Alcohol, affect, and aggression: An investigation of alcohol's effects following ostracism. *Psychology of Violence*. Advance online publication. <https://doi.org/10.1037/vio0000341>
- Rudert, S. C., Keller, M. D., Hales, A. H., Walker, M., Greifeneder, R. (2020). Who gets ostracized? A personality perspective on risk and protective factors of ostracism. *Journal of Personality and Social Psychology*, 118(6), 1247-1268. <http://dx.doi.org/10.1037/pspp0000271>
- Hales, A. H. & Williams, K. D. (2020). Extremism leads to ostracism. *Social Psychology*, 51(3). <https://doi.org/10.1027/1864-9335/a000406>
- Zhang, D., Li, S., Shao, L., Hales, A. H., Williams, K. D. (2019). Ostracism increases automatic aggression: The role of anger and forgiveness. *Frontiers in Psychology*, 10:2695. <https://doi.org/10.3389/fpsyg.2019.02659>
- Hales, A. H., Wesselmann, E. D., & Hilgard, J. (2019). Improving psychological science through transparency and openness: An overview. *Perspectives on Behavior Science*, 42(1), 13-31. <https://doi.org/10.1007/s40614-018-00186-8>
- Hales, A. H., Dvir, M., Wesselmann, E. D., Kruger, D., & Finkenauer, C. (2018). Cellphone-induced ostracism threatens basic needs. *The Journal of Social Psychology*, 158(4), 460-473. <https://doi.org/10.1080/00224545.2018.1439877>
- Hales, A. H., & Williams, K. D. (2018). Marginalized individuals and extremism: The role of ostracism in openness to extreme groups. *Journal of Social Issues*, 74(1), 75-92. <https://doi.org/10.1111/josi.12257>
- Hales, A. H. (2018). Death as a metaphor for ostracism: Social invincibility, autopsy, necromancy, and resurrection. *Mortality*, 23(4), 366-380. <https://doi.org/10.1080/13576275.2017.1382462>
- Rudert, S. C., Hales, A. H., Greifeneder, R., & Williams, K. D. (2017). When silence is not golden: Why acknowledgment matters even when being excluded. *Personality and Social Psychology Bulletin*, 43(5), 678-692. <https://doi.org/10.1177/0146167217695554>

- Hales, A. H. (2016). Does the conclusion follow from the evidence? Recommendations for improving research. *Journal of Experimental Social Psychology*, *66*, 39-46. <http://dx.doi.org/10.1016/j.jesp.2015.09.011>
- Hales, A. H., Kassner, M. P., Williams, K. D., & Graziano, W. G. (2016). Disagreeableness as a cause and consequence of ostracism. *Personality and Social Psychology Bulletin*, *42*(6), 782-797. <http://dx.doi.org/10.1177/0146167216643933>
- Hales, A. H., Wesselmann, E. D., & Williams, K. D. (2016). Prayer, self-affirmation, and distraction improve recovery from short-term ostracism. *Journal of Experimental Social Psychology*, *64*, 8-20. <http://dx.doi.org/10.1016/j.jesp.2016.01.002>
- Hales, A. H., Williams, K. D., & Eckhardt, C. I. (2015). A participant walks into a bar...: Subjective intoxication buffers ostracism's negative effects. *Social Psychology*, *46*(3), 157-166. <https://doi.org/10.1027/1864-9335/a000235>
- Wesselmann, E. D., Williams, K. D., & Hales, A. H. (2013). Vicarious ostracism. *Frontiers in Human Neuroscience*, *7*. <https://doi.org/10.3389/fnhum.2013.00153>

UNDER REVIEW/REVISION

- Rudert, S. C., Hales, A. H., & Büttner C. M. (under revision). Let's just be work friends: Target personality and situational context affect ostracism intentions.
- Adams, G. S., Converse, B. A., Hales, A. H., & Klotz, L. (under revision) Overlooking subtractive changes.

BOOK CHAPTERS AND OTHER PUBLICATIONS

- Wesselmann, E. D., Williams, K. D., Ren, D., & Hales, A. H. (in press). Ostracism and solitude. In R. J. Coplan, J. C. Bowker, & L. J. Nelson (Eds.), *The handbook of solitude: Psychological perspectives on social isolation, social withdrawal, and being alone* (2nd Edition). Malden, MA: Wiley-Blackwell.
- Hales, A. H. & Williams, K. D. (2020). Social ostracism: Theoretical foundations and basic principles. In P. A. M. Van Lange, E. T. Higgins, & A. W. Kruglanski (Eds.), *Social psychology: Handbook of basic principles*. Third Edition. (pp. 337 – 349). New York: Guilford.
- Williams, K. D. & Hales, A. H. (2020). Statelessness as social ostracism. In, The Institute of Statelessness and Inclusion, *The world's stateless: Deprivation of nationality*. ISBN: 9789082836660
- Hales, A. H., Wesselmann, E. D., & Williams, K. D. (2020). Social ostracism, religion, and existential concerns. In K. E. Vail, & Routledge, C. (Eds.), *The science of religion, spirituality, and existentialism*. (pp. 153 – 166). Sand Diego, CA: Elsevier.

- Williams, K. D., Hales, A. H. & Michels, C. (2019). Social ostracism as a factor motivating interest in extreme groups. In S. C. Rudert, R. Greifeneder, & Williams, K. D. (Eds.), *Current directions in ostracism, social exclusion and rejection research*. (pp. 17 – 30) Oxford, UK: Routledge.
- Hales, A. H., Ren, D., & Williams, K. D. (2017). Protect, correct, and eject: Ostracism as a social influence tool. In S. J. Harkins, J. M. Burger, & K. D. Williams (Eds.), *The oxford handbook of social influence*. (pp. 205 – 217). New York, NY: Oxford University Press.
- Hales, A. H., Williams, K. D., Rector, J. (2017). Alienating the audience: How abbreviations hamper scientific communication. *APS Observer*, 30.
- Ren, D., & Hales, A. H., & Williams, K. D., (2017). Ostracism: Being ignored and excluded. In K. D. Williams & S. A. Nida (Eds.), *Handbook of ostracism, exclusion, and rejection*. (pp. 10 – 28) New York, NY: Routledge.
- Wesselmann, E. D., Hales, A. H., Ren, D., & Williams, K. D. (2015). Ostracism threatens personal security: A temporal need threat framework. In P. J. Carroll, R. M. Arkin, A. L. Wichman (Eds.), *The handbook of personal security* (pp. 191–206). New York, NY: Psychological Press.
- Wesselmann, E. D., Williams, K. D., Ren, D., & Hales, A. H. (2014). Ostracism and solitude. In R. J. Coplan, & J. C. Bowker (Eds.), *The handbook of solitude: Psychological perspectives on social isolation, social withdrawal, and being alone* (pp. 224-241). Malden, MA: Wiley-Blackwell.

SYMPOSIUM ORGANIZATION

- Hales, A. H., & Rudert, S. C. (Chairs). (2017, January). *Ostracism and social exclusion: Advances in theory and methods*. Symposium held at the Society for Personality and Social Psychology, San Antonio, TX.

CONFERENCE PRESENTATIONS

- Converse, B. A., Adams, G. S. Hales, A. H., Klotz, L. E. (2020, April). *Subtraction neglect: Problem solvers think about adding before subtracting*. Presented at the Society for Judgment and Decision Making, Montreal, Canada.
- Williams, K. D., Hales, A. H., Zwarg, C., & Gollwitzer, M. (2020, February). *Ostracism propels interest in extreme groups*. Presented at the Society for Personality and Social Psychology, New Orleans, LA.
- Hales, A. H. (2019, April). *Beaten but not broken: Paths to recovery following social ostracism*. Presented at the Midwestern Psychological Association, Chicago, IL.

- Kruger, D. J., Hales, A. H., & Wesselmann, K. D. (2019, April). *Differentiating mechanisms of social exclusion: Classic ostracism and allegiance rebuff*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Wirth, J. H., Buelow, M. T., & Hales, A. H. (2019, April). *"I'm not myself": Ostracism adversely affects self-perceptions of one's traits*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Selma, R. C., Keller, M. D., Hales, A. H., & Greifeneder, R. (2019, February). *Who do we ostracize? Personality affects the likelihood of becoming a target of ostracism*. Presented at the Society for Personality and Social Psychology, Portland, OR.
- Hales, A. H., Kassner, M. P., Adams, G. S., Williams, K. D., Graziano, W. G., & Ren, D. (2018, May). *Social ostracism from the source's perspective: Motivating factors and mitigating behaviors*. Presented at the Association for Psychological Science, San Francisco, CA.
- Hales, A. H. & Williams, K. D. (2018, April) *Ostracism and responses to religious proselytizing*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Hales, A. H., McIntyre, M. M., Williams, K. D., & Thomas, H. (2018, March). *Ostracized and observed: People recover more from ostracism when it is witnessed by others*. Presented at the Society for Personality and Social Psychology, Atlanta, GA.
- Sprunger, J. G., Maloney, M. A., Hales, A. H., Williams, K. D., & Eckhardt, C. I. (2017, June). *Revenge is a drink best served hot: Alcohol reduces negative affect following retaliatory aggression for social exclusion*. Presented at the annual meeting of the Research Society on Alcoholism.
- Rudert, S. C., Hales, A.H., Greifeneder, R. & Williams, K.D. (2016, August). *A little attention goes a long way: Mere acknowledgment can mend the sting of exclusion*. Presented at the European Social Cognition Network. Meeting, Lisbon, Portugal.
- Hales, A. H., Rector, J., Williams, K. D. (2016, May). *AIE: Acronym induced exclusion*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Hales, A. H., & Williams, K. D. (2015, July). *In with the out crowd: Ostracism increases interest in extreme groups*. Presented at the European Association of Social Psychology Small Group Meeting on "Unexpected Leadership: How Marginal Individuals and Groups Lead Social Transformation," Sheffield, UK.
- Gandara, G., Hales, A. H., & Williams, K. D. (2015, July). *Does ostracism lead to a preference for extreme groups?* Presented at the Purdue Summer Research Opportunities Program Conference, Lafayette IN.

- Hales, A. H. & Williams, K. D. (2015, May). *Minimal ostracism experiences: Evasive shapes threaten basic needs satisfaction*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Hales, A. H. & Williams, K. D. (2015, February). *In with the out crowd: Ostracism increases interest in extreme groups*. Presented at the Society for Personality and Social Psychology, Long Beach, CA.
- O'Mara, N., Hales, A. H., & Williams, K. D. (2014, July). *Ostracism and its effects on state agreeableness: A cross cultural comparison*. Presented at the Purdue Summer Research Opportunities Program Conference, Lafayette IN.
- Hales, A. H., Kassner, M. P., Williams, K. D., & Graziano, W. G. (2014, May). *Disagreeableness as a cause and consequence of ostracism*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Williams, K. D., Hales, A. H., & Santiago, J. (2014, April). *Ostracism and attraction to extreme groups*. Presented at The First Annual Tilburg University Symposium on Ostracism and Exclusion. Tilburg, The Netherlands.
- Kassner, M. P., Hales, A. H., Williams, K. D., & Graziano, W. G. (2014, February). Not nice, not included: Low agreeableness predicts experienced ostracism. Presented at the Society for Personality and Social Psychology, Austin, TX.
- Hales, A. H., Williams, K. D., & Eckhardt, C. I. (2014, February). *Drinking the pain away: Effects of subjective intoxication on responses to ostracism*. Presented at the Society for Personality and Social Psychology, Austin, TX.
- Santiago, J. J., Williams, K. D., & Hales, A. H. (2013, July). *What if it were you? Ostracism and interest in joining gangs*. Presented at the Purdue Summer Research Opportunities Program Conference, Lafayette IN.
- Hales, A. H., Wesselmann, E. D., & Williams, K. D. (2013, May). *Prayer and self-affirmation help with ostracism recovery*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Hales, A. H., Wesselmann, E. D., & Williams, K. D. (2013, January). *The effects of prayer, self-affirmation, and distraction on responses to ostracism*. Presented at the meeting of the Social Psychologists of Indiana, Bloomington, IN.
- Hales, A. H. & Williams, K. D. (2013, January). *A change of heart: The effect of reinclusion on responses to ostracism*. Presented at the Society for Personality and Social Psychology, New Orleans, LA.

2015 (Fall) Statistical Approaches to Social Psychological Data PSY 64600
 Primary Instructor: Erin Hennes
 Lab instructor rating: 4.33 out of 5.0, Lab-course rating: 4.17 out of 5.0
 *Delivered weekly lab instruction

AWARDS AND FUNDING

2018 SPSP Student Publication Award
 For paper, “Disagreeableness as a Cause and Consequence of Ostracism”

2017 David A. Santogrossi Graduate Instructor Award

2016 Graduate School Summer Research Grant Awarded by the Purdue Graduate School,

2015 Summer Research Funding Position for recycling field experiment, funded by Keep America Beautiful

2014 SPSP Graduate Student Travel Award. From the Society for Personality and Social Psychology,

2014 Graduate Research Innovation Award. From the Purdue Department of Psychological Sciences,
Project title: Loneliness: A Proposed Study of Minimal Ostracism Experiences Conducted Online

2012 Graduate Research Innovation Award. From the Purdue Department of Psychological Sciences,
Project title: Intoxicated and Alone: A Study of the Effects of Alcohol on Responses to Ostracism

PROFESSIONAL AFFILIATIONS AND ACTIVITIES

AFFILIATIONS:

American Psychological Society
Society for Personality and Social Psychology

ACTIVITIES:

Invited Address: Radford University (September, 2018)
Cyberball 5.0 Software Development Consultant, 2015 – present
Coordinator, Purdue University Social Psychology Colloquium Series, Spring 2017
Purdue Psychology Participant Pool Coordinator, 2012 – 2014

FUNDING REVIEWING:

National Science Foundation
Time-Sharing Experiments for the Social Sciences

JOURNAL REVIEWING:

Addictive Behaviors Reports
Aggressive Behavior (2)
Applied Cognitive Psychology
Basic and Applied Social Psychology
Behavioral Sciences
Behavior Research Methods
British Journal of Social Psychology (2)
Cyberpsychology, Behavior, and Social Networking
European Journal of Social Psychology
European Journal of Personality
Environment and Behavior
Families, Relationships, and Society
Frontiers in Psychology (2)
Group Processes and Intergroup Relations
International Journal of Developmental Science
International Journal for the Psychology of Religion
Journal of Applied Social Psychology
Journal of Experimental Social Psychology (7)
Journal of Experimental Psychology: General
Journal of Personality and Social Psychology (2)
Journal of School Psychology
Journal of Social and Personal Relationships
Journal of Social Issues
Journal of Social Psychology (8)
Journal of Theoretical Social Psychology
Motivation and Emotion
Motivation Science
Personality and Individual Differences (2)
Personality and Social Psychology Bulletin (2)
Perspectives on Psychological Science
PLOS ONE (2)
Proceedings of the National Academy of Sciences
Psychology of Popular Media Culture
Self and Identity (2)
Social Influence (10)
Social Psychological and Personality Science (2)
Social Psychology
Social Sciences