

Curriculum Vitae
ANDREW H. HALES

Frank Batten School of Leadership and Public Policy
University of Virginia
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ACADEMIC POSITION

Post-Doctoral Researcher (2017 - Current)

Frank Batten School of Public Policy and Leadership
University of Virginia

EDUCATION

PhD, Social Psychology (2017)

Purdue University, West Lafayette, IN

Advisor: Kipling Williams

Dissertation: *The Preemptive presentation technique: Getting your foot in the door without making a request*

M.S., Social Psychology (2014)

Purdue University, West Lafayette, IN

Advisor: Kipling Williams

Thesis: *Ostracism and interest in extreme groups*

B.A., Psychology and Sociology (2011)

University of Nevada, Reno

RESEARCH

RESEARCH INTERESTS

Social Ostracism: Precipitating factors, consequences, and coping strategies

Decision-Making: Strategies that people employ when improving things

Replicability: Best research practices

PUBLICATIONS

- Hales, A. H. & Williams, K. D. (in press). Extremism leads to ostracism. *Social Psychology*.
- Rudert, S. C., Keller, M. D., Hales, A. H., Walker, M., Greifeneder, R. (in press). Who gets ostracized? A personality perspective on risk and protective factors of ostracism. *Journal of Personality and Social Psychology*.
- Hales, A. H., Wesselmann, E. D., & Hilgard, J. (2019). Improving psychological science through transparency and openness: An overview. *Perspectives on Behavior Science*, 42, 13-31. doi: 10.1007/s40614-018-00186-8
- Hales, A. H., Dvir, M., Wesselmann, E. D., Kruger, D., & Finkenauer, C. (2018). Cellphone-induced ostracism threatens basic needs. *The Journal of Social Psychology*, 158, 460-473. doi: 10.1080/00224545.2018.1439877
- Hales, A. H., & Williams, K. D. (2018). Marginalized individuals and extremism: The role of ostracism in openness to extreme groups. *Journal of Social Issues*, 74, 75-92. doi: 10.1111/josi.12257
- Hales, A. H. (2018). Death as a metaphor for ostracism: Social invincibility, autopsy, necromancy, and resurrection. *Mortality*, 23, 366-380. doi:10.1080/13576275.2017.1382462
- Rudert, S. C., Hales, A. H., Greifeneder, R., & Williams, K. D. (2017). When silence is not golden: Why acknowledgment matters even when being excluded. *Personality and Social Psychology Bulletin*, 43, 678-692. doi: 10.1177/0146167217695554
- Hales, A. H. (2016). Does the conclusion follow from the evidence? Recommendations for improving research. *Journal of Experimental Social Psychology*, 66, 39-46. doi: 10.1016/j.jesp.2015.09.011
- Hales, A. H., Kassner, M. P., Williams, K. D., & Graziano, W. G. (2016). Disagreeableness as a cause and consequence of ostracism. *Personality and Social Psychology Bulletin*, 42, 782-797. doi: 10.1177/0146167216643933
- Hales, A. H., Wesselmann, E. D., & Williams, K. D. (2016). Prayer, self-affirmation, and distraction improve recovery from short-term ostracism. *Journal of Experimental Social Psychology*, 64, 8-20. doi: 10.1016/j.jesp.2016.01.002
- Hales, A. H., Williams, K. D., & Eckhardt, C. I. (2015). A participant walks into a bar...: Subjective intoxication buffers ostracism's negative effects. *Social Psychology*, 46, 157-166. doi:10.1027/1864-9335/a000235
- Wesselmann, E. D., Williams, K. D., & Hales, A. H. (2013). Vicarious ostracism. *Frontiers in Human Neuroscience*, 7. doi: 10.3389/fnhum.2013.00153

UNDER REVIEW/REVISION

Sprunger, J. G., Hales, A. H., Maloney, M., Williams, K. D., & Eckhardt, C. I. (revise & resubmit). The effects of alcohol intoxication on affect, aggression, and basic psychological needs in the context of ostracism.

Fairbairn, C. E., Hales, A. H., Williams, K. D., Creswell, K. G., & Wilkins, K. V. (under review). Mixing misery and gin: The effect of alcohol-administration on ostracism response.

Zhang, D., Li, S., Hales, A. H., Williams, K. D. (under review). Ostracism and implicit aggression: The roles of anger and forgiveness.

BOOK CHAPTERS AND OTHER PUBLICATIONS

Hales, A. H. & Williams, K. D. (in press). Social ostracism: Theoretical foundations and basic principles. In P. A. M. Van Lange, E. T. Higgins, & A. W. Kruglanski (Eds.), *Social psychology: Handbook of basic principles*. New York: Guilford.

Hales, A. H., Wesselmann, E. D., & Williams, K. D. (in press). Social ostracism, religion, and existential concerns. In K. E. Vail, & Routledge, C. (Eds.), *The science of religion, spirituality, and existentialism*. Elsevier.

Wesselmann, E. D., Williams, K. D., Ren, D., & Hales, A. H. (in press). Ostracism and solitude. In R. J. Coplan, J. C. Bowker, & L. J. Nelson (Eds.), *The handbook of solitude: Psychological perspectives on social isolation, social withdrawal, and being alone* (2nd Edition). Malden, MA: Wiley-Blackwell.

Williams, K. D., Hales, A. H. & Michels, C. (2019). Social ostracism as a factor motivating interest in extreme groups. In S. C. Rudert, R. Greifeneder, & Williams, K. D. (Eds.), *Current directions in ostracism, social exclusion and rejection research*. Oxford, UK: Routledge.

Hales, A. H., Ren, D., & Williams, K. D. (2017). Protect, correct, and eject: Ostracism as a social influence tool. In S. J. Harkins, J. M. Burger, & K. D. Williams (Eds.), *The oxford handbook of social influence*. (pp. 205 – 217). New York, NY: Oxford University Press.

Hales, A. H., Williams, K. D., Rector, J. (2017). Alienating the audience: How abbreviations hamper scientific communication. *APS Observer*, 30.

Ren, D., & Hales, A. H., & Williams, K. D., (2017). Ostracism: Being ignored and excluded. In K. D. Williams & S. A. Nida (Eds.), *Handbook of ostracism, exclusion, and rejection*. (pp. 10 – 28) New York, NY: Routledge.

Wesselmann, E. D., Hales, A. H., Ren, D., & Williams, K. D. (2015). Ostracism threatens personal security: A temporal need threat framework. In P. J. Carroll, R. M. Arkin, A. L. Wichman (Eds.), *The handbook of personal security* (pp. 191–206). New York, NY: Psychological Press.

Wesselmann, E. D., Williams, K. D., Ren, D., & Hales, A. H. (2014). Ostracism and solitude. In R. J. Coplan, & J. C. Bowker (Eds.), *The handbook of solitude: Psychological perspectives on social isolation, social withdrawal, and being alone* (pp. 224-241). Malden, MA: Wiley-Blackwell.

SYMPOSIUM ORGANIZATION

Hales, A. H., & Rudert, S. C. (Chairs). (2017, January). *Ostracism and social exclusion: Advances in theory and methods*. Symposium held at the Society for Personality and Social Psychology, San Antonio, TX.

CONFERENCE PRESENTATIONS

Hales, A. H. (2019, April). *Beaten but not broken: Paths to recovery following social ostracism*. Presented at the Midwestern Psychological Association, Chicago, IL.

Kruger, D. J., Hales, A. H., & Wesselmann, K. D. (2019, April). *Differentiating mechanisms of social exclusion: Classic ostracism and allegiance rebuff*. Presented at the Midwestern Psychological Association, Chicago, IL.

Wirth, J. H., Buelow, M. T., & Hales, A. H. (2019, April). *"I'm not myself": Ostracism adversely affects self-perceptions of one's traits*. Presented at the Midwestern Psychological Association, Chicago, IL.

Selma, R. C., Keller, M. D., Hales, A. H., & Greifeneder, R. (2019, February). *Who do we ostracize? Personality affects the likelihood of becoming a target of ostracism*. Presented at the Society for Personality and Social Psychology, Portland, OR.

Hales, A. H., Kassner, M. P., Adams, G. S., Williams, K. D., Graziano, W. G., & Ren, D. (2018, May). *Social ostracism from the source's perspective: Motivating factors and mitigating behaviors*. Presented at the Association for Psychological Science, San Francisco, CA.

Hales, A. H. & Williams, K. D. (2018, April) *Ostracism and responses to religious proselytizing*. Presented at the Midwestern Psychological Association, Chicago, IL.

Hales, A. H., McIntyre, M. M., Williams, K. D., & Thomas, H. (2018, March). *Ostracized and observed: People recover more from ostracism when it is witnessed by others*. Presented at the Society for Personality and Social Psychology, Atlanta, GA.

- Sprunger, J. G., Maloney, M. A., Hales, A. H., Williams, K. D., & Eckhardt, C. I. (2017, June). *Revenge is a drink best served hot: Alcohol reduces negative affect following retaliatory aggression for social exclusion*. Presented at the annual meeting of the Research Society on Alcoholism.
- Rudert, S. C., Hales, A.H., Greifeneder, R. & Williams, K.D. (2016, August). *A little attention goes a long way: Mere acknowledgment can mend the sting of exclusion*. Presented at the European Social Cognition Network. Meeting, Lisbon, Portugal.
- Hales, A. H., Rector, J., Williams, K. D. (2016, May). *AIE: Acronym induced exclusion*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Hales, A. H., & Williams, K. D. (2015, July). *In with the out crowd: Ostracism increases interest in extreme groups*. Presented at the European Association of Social Psychology Small Group Meeting on "Unexpected Leadership: How Marginal Individuals and Groups Lead Social Transformation," Sheffield, UK.
- Gandara, G., Hales, A. H., & Williams, K. D. (2015, July). *Does ostracism lead to a preference for extreme groups?* Presented at the Purdue Summer Research Opportunities Program Conference, Lafayette IN.
- Hales, A. H. & Williams, K. D. (2015, May). *Minimal ostracism experiences: Evasive shapes threaten basic needs satisfaction*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Hales, A. H. & Williams, K. D. (2015, February). *In with the out crowd: Ostracism increases interest in extreme groups*. Presented at the Society for Personality and Social Psychology, Long Beach, CA.
- O'Mara, N., Hales, A. H., & Williams, K. D. (2014, July). *Ostracism and its effects on state agreeableness: A cross cultural comparison*. Presented at the Purdue Summer Research Opportunities Program Conference, Lafayette IN.
- Hales, A. H., Kassner, M. P., Williams, K. D., & Graziano, W. G. (2014, May). *Disagreeableness as a cause and consequence of ostracism*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Williams, K. D., Hales, A. H., & Santiago, J. (2014, April). *Ostracism and attraction to extreme groups*. Presented at The First Annual Tilburg University Symposium on Ostracism and Exclusion. Tilburg, The Netherlands.
- Kassner, M. P., Hales, A. H., Williams, K. D., & Graziano, W. G. (2014, February). *Not nice, not included: Low agreeableness predicts experienced ostracism*. Presented at the Society for Personality and Social Psychology, Austin, TX.

- Hales, A. H., Williams, K. D., & Eckhardt, C. I. (2014, February). *Drinking the pain away: Effects of subjective intoxication on responses to ostracism*. Presented at the Society for Personality and Social Psychology, Austin, TX.
- Santiago, J. J., Williams, K. D., & Hales, A. H. (2013, July). *What if it were you? Ostracism and interest in joining gangs*. Presented at the Purdue Summer Research Opportunities Program Conference, Lafayette IN.
- Hales, A. H., Wesselmann, E. D., & Williams, K. D. (2013, May). *Prayer and self-affirmation help with ostracism recovery*. Presented at the Midwestern Psychological Association, Chicago, IL.
- Hales, A. H., Wesselmann, E. D., & Williams, K. D. (2013, January). *The effects of prayer, self-affirmation, and distraction on responses to ostracism*. Presented at the meeting of the Social Psychologists of Indiana, Bloomington, IN.
- Hales, A. H. & Williams, K. D. (2013, January). *A change of heart: The effect of reinclusion on responses to ostracism*. Presented at the Society for Personality and Social Psychology, New Orleans, LA.
- Wesselmann, E. D., Wirth, J. H., Ren, D., Hales, A. H., & Williams, K. D. (2012, May). *Advances in ostracism research: Detection, reaction, and coping*. Presented at the Society for the Study of Motivation, Chicago, IL.
- Hales, A. H., Schaafsma J., & Williams, K. D. (2012, May). *Exclusion, intergroup hostility, and religious fundamentalism*. Presented at the Midwestern Psychological Association, Chicago, IL.

TEACHING

UNDERGRADUATE INSTRUCTING

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| 2017 (Summer) | <p>Elementary Psychology PSY 12000</p> <p>Instructor rating: 4.11 out of 5.0, Course rating: 4.35 out of 5.0</p> |
| 2017 (Spring) | <p>Understanding and Analyzing Experiments PSY 30600</p> <p>Primary Instructor: Ximena Arriaga</p> <p>Lab instructor rating: 4.73 out of 5.0, Lab course rating: 4.73 out of 5.0</p> <p>*Delivered weekly lab instruction</p> |
| 2016 (Spring) | <p>Understanding and Analyzing Experiments PSY 30600</p> <p>Primary Instructor: Ximena Arriaga</p> <p>Lab instructor rating: 4.80 out of 5.0, Lab course rating: 4.80 out of 5.0</p> <p>*Delivered weekly lab instruction</p> |

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| 2015 (Summer) | Introduction to Social Psychology PSY 24000 Instructor rating: 5.0 out of 5.0, Course rating: 5.0 out of 5.0 |
| 2015 (Spring) | Understanding and Analyzing Experiments PSY 30600 Primary Instructor: Ximena Arriaga Lab instructor rating: 5.0 out of 5.0, Lab course rating: 4.75 out of 5.0 *Delivered weekly lab instruction |
| 2014 (Summer) | Elementary Psychology PSY 12000 Instructor rating: 4.60 out of 5.0, Course rating: 4.50 out of 5.0 |

GRADUATE INSTRUCTING

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| 2016 (Fall) | Statistical Approaches to Social Psychological Data PSY 64600 Primary Instructor: Erin Hennes Lab instructor rating: 4.75 out of 5.0, Lab-course rating: 4.25 out of 5.0 *Delivered weekly lab instruction |
| 2015 (Fall) | Statistical Approaches to Social Psychological Data PSY 64600 Primary Instructor: Erin Hennes Lab instructor rating: 4.33 out of 5.0, Lab-course rating: 4.17 out of 5.0 *Delivered weekly lab instruction |

RESEARCH SUPERVISING

(Summer 2013, Summer 2014, Summer 2015)
Supervised undergraduate students' research projects in the Purdue Summer Research Opportunities Program

AWARDS AND FUNDING

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| 2018 | SPSP Student Publication Award, \$400 For paper, "Disagreeableness as a Cause and Consequence of Ostracism" |
| 2017 | David A. Santogrossi Graduate Instructor Award, \$500 |
| 2016 | Graduate School Summer Research Grant Awarded by the Purdue Graduate School, \$3,203 |

- 2015 Summer Research Funding Position for recycling field experiment, funded by Keep America Beautiful
- 2014 SPSP Graduate Student Travel Award. From the Society for Personality and Social Psychology, \$500
- 2014 Graduate Research Innovation Award. From the Purdue Department of Psychological Sciences, \$800
Project title: Loneliness: A Proposed Study of Minimal Ostracism Experiences Conducted Online
- 2012 Graduate Research Innovation Award. From the Purdue Department of Psychological Sciences, \$1,200
Project title: Intoxicated and Alone: A Study of the Effects of Alcohol on Responses to Ostracism

PROFESSIONAL AFFILIATIONS AND ACTIVITIES

AFFILIATIONS:

American Psychological Society
Midwestern Psychological Association
Society for Personality and Social Psychology

ACTIVITIES:

Invited Address: Radford University (September, 2018)
Guest Academic Editor, PLOS ONE, 2017 – Present
Human Subjects Committee, University of Virginia Psychology Department, Fall 2018 – present
Cyberball 5.0 Software Development Consultant, 2015 – present
Coordinator, Purdue University Social Psychology Colloquium Series, Spring 2017
Purdue Psychology Participant Pool Coordinator, 2012 – 2014

FUNDING REVIEWING:

National Science Foundation
Time-Sharing Experiments for the Social Sciences

JOURNAL REVIEWING:

Addictive Behaviors Reports
Aggressive Behavior (2)
Basic and Applied Social Psychology
British Journal of Social Psychology
Cyberpsychology, Behavior, and Social Networking
European Journal of Social Psychology
European Journal of Personality
Environment and Behavior
Frontiers in Psychology
Group Processes and Intergroup Relations
International Journal of Developmental Science
International Journal for the Psychology of Religion
Journal of Applied Social Psychology
Journal of Experimental Social Psychology (4)
Journal of Social and Personal Relationships
Journal of Experimental Psychology: General
Journal of Personality and Social Psychology (2)
Journal of Social Issues
Journal of Social Psychology (8)
Journal of Theoretical Social Psychology
Motivation and Emotion
Motivation Science
Personality and Individual Differences (2)
Personality and Social Psychology Bulletin (2)
PLOS ONE
Proceedings of the National Academy of Sciences
Social Influence (10)
Social Psychological and Personality Science (2)
Social Psychology
Social Sciences